## **FINANCIAL HIGHLIGHTS**

(In millions of U.S. dollars, except per share amounts, which are shown in dollars)

| For the three-month periods ended <sup>(1)</sup> |             | Septemb | 0, 2012 |      |       | October 31, 2011 |    |       |      |       |
|--|-------------|---------|---------|------|-------|------------------|----|-------|------|-------|
|  | ВА          |         | ВТ      |      | Total | BA               |    | BT    |      | Total |
| Results of operations                            |             |         |         |      |       |                  |    |       |      |       |
| Revenues   | \$<br>2,267 | \$      | 2,071   | \$   | 4,338 | \$<br>2,305      | \$ | 2,318 | \$   | 4,623 |
| Cost of sales                                    | 1,972       |         | 1,738   |      | 3,710 | 1,978            |    | 1,908 |      | 3,886 |
| Gross margin                                     | 295         |         | 333     |      | 628   | 327              |    | 410   |      | 737   |
| SG&A   | 173         |         | 178     |      | 351   | 172              |    | 201   |      | 373   |
| R&D  | 37          |         | 32      |      | 69    | 38               |    | 36    |      | 74    |
| Other expense (income)                           | (38)        |         | (2)     | (40) | (12)  |                  | 1  |       | (11) |       |
| EBIT   | \$<br>123   | \$      | 125     |      | 248   | \$<br>129        | \$ | 172   |      | 301   |
| Financing expense                                |             |         |         |      | 145   |                  |    |       |      | 192   |
| Financing income                                 |             |         |         |      | (170) |                  |    |       |      | (134) |
| EBT  |             |         |         |      | 273   |                  |    |       |      | 243   |
| Income taxes                                     |             |         |         |      | 61    |                  |    |       |      | 51    |
| Net income                                       |             |         |         | \$   | 212   |                  |    |       | \$   | 192   |
| Attributable to :                                |             |         |         |      |       |                  |    |       |      |       |
| Equity holders of Bombardier Inc.                |             |         |         | \$   | 209   |                  |    |       | \$   | 194   |
| Non-controlling interests                        |             |         |         |      | 3     |                  |    |       |      | (2)   |
|  |             |         |         | \$   | 212   |                  |    |       | \$   | 192   |
| EPS (in dollars)                                 |             |         |         |      |       |                  |    |       |      |       |
| Basic and diluted                                |             |         |         | \$   | 0.12  |                  |    |       | \$   | 0.11  |
| Segmented free cash flow (usage)                 | \$<br>(68)  | \$      | (109)   | \$   | (177) | \$<br>53         | \$ | (347) | \$   | (294) |
| Net income taxes and net interest paid           |             |         |         |      | (60)  |                  |    |       |      | (52)  |
| Free cash flow usage                             |             |         |         | \$   | (237) |                  |    |       | \$   | (346) |

| For the nine-month periods ended <sup>(1)</sup> | September 30, 2012 |         |    |          |      |      |             | October 31, 2011 |    |         |  |
|---|--------------------|---------|----|----------|------|------|-------------|------------------|----|---------|--|
|   |                    | BA      |    | ВТ       | To   | tal  | BA          | BT               |    | Total   |  |
| Results of operations                           |                    |         |    |          |      |      |             |                  |    |         |  |
| Revenues  | \$                 | 6,031   | \$ | 5,982 \$ | 12,0 | 13   | \$<br>6,578 | \$<br>7,453      | \$ | 14,031  |  |
| Cost of sales                                   |                    | 5,164   |    | 4,976    | 10,1 | 40   | 5,638       | 6,205            |    | 11,843  |  |
| Gross margin                                    |                    | 867     |    | 1,006    | 1,8  | 73   | 940         | 1,248            | ,  | 2,188   |  |
| SG&A  |                    | 512     |    | 574      | 1,0  | 86   | 489         | 611              |    | 1,100   |  |
| R&D   |                    | 103     |    | 93       | •    | 96   | 95          | 101              |    | 196     |  |
| Other expense (income)                          |                    | (64)    |    | (28)     |      | (92) | (19)        | 2                |    | (17)    |  |
| EBIT  | \$                 | 316     | \$ | 367      | •    | 83   | \$<br>375   | \$<br>534        |    | 909     |  |
| Financing expense                               |                    |         |    |          | 4    | 52   |             |                  |    | 531     |  |
| Financing income                                |                    |         |    |          | (4   | 88)  |             |                  |    | (402)   |  |
| EBT   |                    |         |    |          | 7    | '19  |             |                  |    | 780     |  |
| Income taxes                                    |                    |         |    |          | •    | 35   |             |                  |    | 157     |  |
| Net income                                      |                    |         |    | \$       |      | 84   |             |                  | \$ | 623     |  |
| Attributable to :                               |                    |         |    |          |      |      |             |                  |    |         |  |
| Equity holders of Bombardier Inc.               |                    |         |    | \$       |      | 76   |             |                  | \$ | 624     |  |
| Non-controlling interests                       |                    |         |    |          |      | 8    |             |                  |    | (1)     |  |
|   |                    |         |    | \$       | į    | 84   |             |                  | \$ | 623     |  |
| EPS (in dollars)                                |                    |         |    |          |      |      |             |                  |    |         |  |
| Basic and diluted                               |                    |         |    | \$       | 0    | .32  |             |                  | \$ | 0.35    |  |
| Segmented free cash flow usage                  | \$                 | (1,144) | \$ | (287) \$ | (1,4 | 31)  | \$<br>(563) | \$<br>(988)      | \$ | (1,551) |  |
| Net income taxes and net interest paid          |                    |         |    | -        | (    | 60)  |             |                  |    | (271)   |  |
| Free cash flow usage                            |                    |         |    | \$       | (1,  | 91)  |             |                  | \$ | (1,822) |  |

BA: Bombardier Aerospace; BT: Bombardier Transportation

<sup>(1)</sup> Effective December 31, 2011, the Corporation changed its financial year-end from January 31 to December 31. As a result, the comparative three-month period ended October 31, 2011 is comprised of three months of results of BA for the period from August to October and of BT for the period from July to September and the comparative nine-month period ended October 31, 2011 is comprised of nine months of results of BA for the period from February to October and of BT for the period from January to September.