## **FINANCIAL HIGHLIGHTS**

(in millions of dollars, except per share amounts)

For the three-month periods ended Decem	nber 31					2013						2012
		BA		BT		Total		BA		BT		Total
Baselia of an angless											re	estated <sup>1)</sup>
Results of operations		0.070	•	0.454	•	<b>5</b> 00 4	•	0.507	•	0.000	•	4.005
Revenues	\$	2,873	\$	2,451	\$	5,324	\$	2,597	\$	2,028	\$	4,625
Cost of sales		2,535		2,163		4,698		2,256		1,796		4,052
Gross margin		338		288		626		341		232		573
SG&A		176		175		351		190		168		358
R&D		47		36		83		52		51		103
Share of income of joint ventures				(4=)		(4=)				(0.4)		(0.1)
and associates		-		(17)		(17)				(61)		(61)
Other expense (income)		21		2		23		15		(6)		9
EBIT before special items <sup>(2)</sup>		94		92		186		84		80		164
Special items		11		-		1		-		163		163
EBIT	\$	93	\$	92		185	\$	84	\$	(83)		1
Financing expense						62						68
Financing income						(17)						(19)
EBT						140						(48)
Income taxes						43						(44)
Net income (loss)					\$	97					\$	(4)
EPS (basic and diluted; in dollars)					\$	0.05					\$	(0.01)
Supplemental information												
EBIT before special items <sup>(2)</sup>	\$	94	\$	92	\$	186	\$	84	\$	80	\$	164
Amortization		74		32		106		75		32		107
EBITDA before special items <sup>(2)</sup>	\$	168	\$	124	\$	292	\$	159	\$	112	\$	271
On an adjusted basis												
Adjusted net income <sup>(2)</sup>	<u> </u>				\$	129		•			\$	181
Adjusted EPS (in dollars)(2)					\$	0.07					\$	0.10
Cash flows from operating activities	\$	678	\$	803			\$	852	\$	728		
Net additions to PP&E and intangible	•		•									
assets		(591)		(36)				(575)		(53)		
Segmented free cash flow(2)	\$	87	\$	767	\$	854	\$	277	\$	675	\$	952
Net income taxes and net interest paid	~		*		•	(83)	Ψ		Ψ	0.0	*	(98)
Free cash flow <sup>(2)</sup>					\$	771					\$	854

BA: Bombardier Aerospace; BT: Bombardier Transportation

<sup>(1)</sup> Certain comparative figures have been restated as a result of our adoption of IFRS 11, *Joint arrangements* and the amended IAS 19, *Employee benefits*. The joint arrangement restatements relate to the requirement to account for our investments in joint ventures using the equity method under IFRS 11, instead of proportionate consolidation. The employee benefit restatements mainly relate to the requirement under amended IAS 19 to calculate interest expense and interest income components on a net basis using the post-employment benefit obligation discount rate. Comparative figures have also been restated due to the change in methods of measurement of certain financial assets, as described in the Accounting and reporting developments section of the Corporation's MD&A.

Non-GAAP financial measures. Refer to the Non-GAAP financial measures and Liquidity and capital resources sections of the Corporation's MD&A for definitions of these metrics and reconciliation to the most comparable IFRS measures.

(in millions of dollars, except per share amounts)

For the fiscal years ended December 31						2013		<u>.</u>				2012
		BA		ВТ		Total		BA		BT		Total
											re	estated <sup>1)</sup>
Results of operations						40.454	•	0.000	•	7 700	•	40.444
Revenues	\$	9,385	\$	8,766	\$	18,151	\$	8,628	\$	7,786	\$	16,414
Cost of sales		8,118		7,540		15,658		7,427		6,626		14,053
Gross margin		1,267		1,226		2,493		1,201		1,160		2,361
SG&A		699		718		1,417		705		737		1,442
R&D		173		120		293		155		144		299
Share of income of joint ventures												
and associates		-		(119)		(119)		. <del>-</del>		(153)		(153)
Other expense (income)		7		2		9		(26)		(7)		(33)
EBIT before special items <sup>(2)</sup>		388		505		893		367		439		806
Special items		(30)				(30)		(23)		163		140
<b>EBIT</b>	\$	418	\$	505		923	\$	390	\$	276		666
Financing expense						271						295
Financing income						(119)						(165)
EBT						771						536
ncome taxes						199						66
Net income					\$	572					\$	470
EPS (basic and diluted; in dollars)					\$	0.31					\$	0.25
Supplemental information												
EBIT before special items <sup>(2)</sup>	\$	388	\$	505	\$	893	\$	367	\$	439	\$	806
Amortization		267		124		391		242		122		364
EBITDA before special items <sup>(2)</sup>	\$	655	\$	629	\$	1,284	\$	609	\$	561	\$	1,170
On an adjusted basis												
Adjusted net income <sup>(2)</sup>					\$	608					\$	671
Adjusted EPS (in dollars)(2)					\$	0.33					\$	0.36
Cash flows from operating activities	\$	974	\$	742			\$	1,104	\$	591		
Net additions to PP&E and intangible	•	-	•				*	, -	•			
assets		(2,213)		(74)				(1,971)		(103)		
Segmented free cash flow (usage)(2)	\$	(1,239)	\$	668	\$	(571)	\$	(867)	\$	488	\$	(379)
Net income taxes and net interest paid	*	(-,=30)	•		•	(336)	•	(-3.)	Ψ	. 30	Ψ	(257)
Free cash flow (usage) <sup>(2)</sup>					\$	(907)	<del></del>	·			\$	(636)

BA: Bombardier Aerospace; BT: Bombardier Transportation

(2) Non-GAAP financial measures. Refer to the Non-GAAP financial measures and Liquidity and capital resources sections of the Corporation's MD&A for definitions of these metrics and reconciliation to the most comparable IFRS measures.

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