

## Commercial Aircraft

### Results of the quarter

| Three-month periods ended March 31          | 2017                  | 2016                     | Variance |
|---|-----------------------|--------------------------|----------|
| Revenues                                    | \$ 540                | \$ 616                   | (12)%    |
| Aircraft deliveries (in units)              | 15                    | 20                       | (5)      |
| Net orders (in units)                       | 11                    | 2                        | 9        |
| Book-to-bill ratio <sup>(4)</sup>           | 0.7                   | 0.1                      | 0.6      |
| EBIT  | \$ (56)               | \$ (66)                  | 15 %     |
| EBIT margin                                 | (10.4)%               | (10.7)%                  | 30 bps   |
| EBIT before special items                   | \$ (55)               | \$ (66)                  | 17 %     |
| EBIT margin before special items            | (10.2)%               | (10.7)%                  | 50 bps   |
| EBITDA before special items                 | \$ (37)               | \$ (40)                  | 8 %      |
| EBITDA margin before special items          | (6.9)%                | (6.5)%                   | (40) bps |
| Net additions to PP&E and intangible assets | \$ 75                 | \$ 113                   | (34)%    |
| <b>As at</b>                                | <b>March 31, 2017</b> | <b>December 31, 2016</b> |          |
| Order backlog (in units)                    | 432                   | 436                      | (4)      |