

Reconciliation of segment to consolidated results

| | Three-month periods ended June 30 | | Six-month periods ended June 30 | |
|---|--------------------------------------|----------|------------------------------------|----------|
| | 2016 | 2015 | 2016 | 2015 |
| Revenues | | | | |
| Business Aircraft | \$ 1,473 | \$ 1,815 | \$ 2,776 | \$ 3,352 |
| Commercial Aircraft | 764 | 598 | 1,380 | 1,271 |
| Aerostructures and Engineering Services | 425 | 472 | 893 | 943 |
| Transportation | 1,964 | 2,091 | 3,844 | 4,132 |
| Corporate and Elimination | (317) | (356) | (670) | (681) |
| | \$ 4,309 | \$ 4,620 | \$ 8,223 | \$ 9,017 |
| EBIT before special items | | | | |
| Business Aircraft | \$ 98 | \$ 119 | \$ 185 | \$ 226 |
| Commercial Aircraft | (103) | (10) | (169) | (20) |
| Aerostructures and Engineering Services | 30 | 42 | 65 | 83 |
| Transportation | 124 | 115 | 239 | 233 |
| Corporate and Elimination | (43) | (40) | (84) | (59) |
| | \$ 106 | \$ 226 | \$ 236 | \$ 463 |
| Special Items | | | | |
| Business Aircraft | \$ (114) | \$ — | \$ (109) | \$ 11 |
| Commercial Aircraft | 483 | — | 483 | (1) |
| Aerostructures and Engineering Services | (39) | — | (19) | (1) |
| Transportation | 37 | — | 129 | — |
| Corporate and Elimination | (10) | — | (53) | — |
| | \$ 357 | \$ — | \$ 431 | \$ 9 |
| EBIT | | | | |
| Business Aircraft | \$ 212 | \$ 119 | \$ 294 | \$ 215 |
| Commercial Aircraft | (586) | (10) | (652) | (19) |
| Aerostructures and Engineering Services | 69 | 42 | 84 | 84 |
| Transportation | 87 | 115 | 110 | 233 |
| Corporate and Elimination | (33) | (40) | (31) | (59) |
| | \$ (251) | \$ 226 | \$ (195) | \$ 454 |

bps: basis points

nmf: information not meaningful

⁽¹⁾ Non-GAAP financial measures. See Caution regarding non-GAAP measures at the end of this press release.

⁽²⁾ Defined as cash and cash equivalents plus the amount available under the revolving credit facilities.

⁽³⁾ Defined as net orders received over aircraft deliveries, in units.

⁽⁴⁾ Defined as new external orders over external revenues.

⁽⁵⁾ Defined as new orders over revenues.