

Business Aircraft

Results of the quarter

| Three-month periods ended June 30 | 2017 | 2016 | Variance |
|---|----------------------|--------------------------|-----------------|
| Revenues | \$ 1,386 | \$ 1,473 | (6)% |
| Aircraft deliveries (in units) | 36 | 42 | (6) |
| EBIT | \$ 95 | \$ 212 | (55)% |
| EBIT margin | 6.9% | 14.4% | (750) bps |
| EBIT before special items | \$ 123 | \$ 98 | 26 % |
| EBIT margin before special items | 8.9% | 6.7% | 220 bps |
| EBITDA before special items | \$ 148 | \$ 146 | 1 % |
| EBITDA margin before special items | 10.7% | 9.9% | 80 bps |
| Net additions to PP&E and intangible assets | \$ 373 | \$ 162 | 130 % |
| As at | June 30, 2017 | December 31, 2016 | |
| Order backlog (in billions of dollars) | \$ 14.7 | \$ 15.4 | (5)% |