

## Bombardier Transportation

<b>RESULTS</b>			
<b>For the fiscal years ended December 31</b>	<b>2016</b>	<b>2015</b>	<b>Variance</b>
Revenues	\$ 7,574	\$ 8,281	(9)%
Order intake (in billions of dollars)	\$ 8.5	\$ 8.8	(3)%
Book-to-bill ratio <sup>(7)</sup>	1.1	1.1	—
EBIT	\$ 396	\$ 465	(15)%
EBIT margin	5.2%	5.6%	(40) bps
EBIT before special items	\$ 560	\$ 465	20 %
EBIT margin before special items	7.4%	5.6%	180 bps
EBITDA before special items	\$ 657	\$ 564	16 %
EBITDA margin before special items	8.7%	6.8%	190 bps
Net additions to PP&E and intangible assets	\$ 116	\$ 155	(25)%
<b>As at December 31</b>	<b>2016</b>	<b>2015</b>	
Order backlog (in billions of dollars)	\$ 30.1	\$ 30.4	(1)%