

Commercial Aircraft

RESULTS			
For the fiscal years ended December 31	2017	2016	Variance
Revenues	\$ 2,382	\$ 2,617	(9)%
Aircraft deliveries (in units)	73	86	(13)
Net orders (in units)	70	161	(91)
Book-to-bill ratio ⁽⁷⁾	1.0	1.9	(0.9)
EBIT	\$ (385)	\$ (903)	57 %
EBIT margin	(16.2)%	(34.5)%	1830 bps
EBIT before special items	\$ (377)	\$ (417)	10 %
EBIT margin before special items	(15.8)%	(15.9)%	10 bps
EBITDA before special items	\$ (305)	\$ (353)	14 %
EBITDA margin before special items	(12.8)%	(13.5)%	70 bps
Net additions to PP&E and intangible assets	\$ 107	\$ 392	(73)%
As at December 31	2017	2016	Variance
Order backlog (in units)	433	436	(3)