

Transportation

| RESULTS | | | |
|---|----------|----------|----------|
| For the fiscal years ended December 31 | 2017 | 2016 | Variance |
| Revenues | \$ 8,525 | \$ 7,574 | 13% |
| Order intake (in billions of dollars) | \$ 10.2 | \$ 8.5 | 20% |
| Book-to-bill ratio ⁽⁹⁾ | 1.2 | 1.1 | 0.1 |
| EBIT | \$ 417 | \$ 396 | 5% |
| EBIT margin | 4.9% | 5.2% | (30) bps |
| EBIT before special items | \$ 712 | \$ 560 | 27% |
| EBIT margin before special items | 8.4% | 7.4% | 100 bps |
| EBITDA before special items | \$ 810 | \$ 657 | 23% |
| EBITDA margin before special items | 9.5% | 8.7% | 80 bps |
| Net additions to PP&E and intangible assets | \$ 123 | \$ 116 | 6% |
| As at December 31 | 2017 | 2016 | Variance |
| Order backlog (in billions of dollars) | \$ 34.4 | \$ 30.1 | 14% |